

Bud Pharris Senior Managing Director, West Region

As the Senior Managing Director & Head of Development, West Region, Bud has more than 25 years of commercial real estate experience and focuses primarily on industrial ground-up development, value-add projects and leasing. During his career, Bud has sourced nearly \$1B in capital deployment and development deals with an additional \$700M+ in regional transaction oversight throughout the West.

Previously, Bud held roles including Senior Vice President and Partner with oversight of the Western region for CRG Real Estate and Managing Director, West Region for DCT Industrial Trust (NYSE: DCT). Bud also served as an executive team member at DCT prior to its merger with Prologis in 2018. Prior to joining DCT, Bud served as a senior development manager at Panattoni Development. Across these roles, Bud has held responsibility for development, capital deployment, portfolio management and operations.

Bud received a Bachelor of Science in Marketing from California State University, Sacramento. He is a member of the National Association of Industrial and Office Properties and the National Association of Industrial and Office Properties' Industrial Development Forum VII; and Society of Industrial and Office Realtors (SIOR). He serves as the Men's Committee Chair for the national charity, Childhelp.